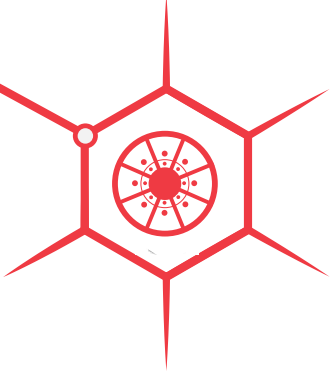
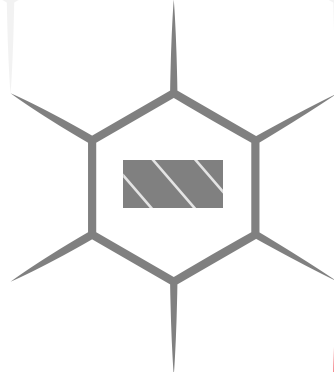




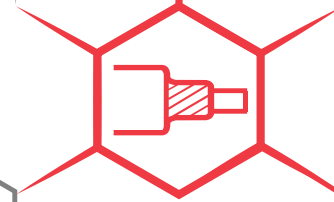
MACHINES FOR
TUBES AND HOSES



SAFE SPIRALS



HYDRAULIC HOSES



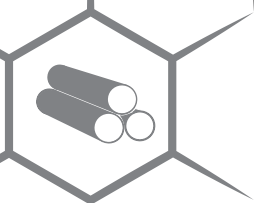
INDUSTRIAL
HOSES



TUBE FITTINGS



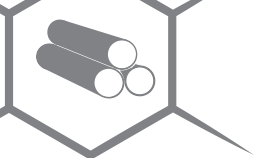
QUICK COUPLINGS



FITTINGS



HYDRAULIC TUBES



COMPANY PRESENTATION

HYDRAVIA LTD





WHO WE ARE

- Founded in 2004
- The biggest supplier and retailer in the Russian and CIS hydraulic markets
- Headquartered in Saint-Petersburg, Russia
- Branches in Moscow, Murmansk, Kemerovo, Krasnodar, Republic of Belarus and Kazakhstan
- Franchising network
- 150+ employees
- 7 000+ m² / 75 000+ ft² warehouse
- 1 500+ customers in 70+ regions
- Annual Turnover - € 22+ mln
- 35+ suppliers worldwide
- CEO – Belousov Sergey
- ISO 9001:2015



WHAT WE STAND FOR

- RAISING THE BAR: for ourselves, for our market, for our suppliers, for our customers
- To be highly organized company on a daily basis



WHAT WE DO

- 100+ key customers, including more than 20 of the largest Russian OEMs
- Annual stock capacity growth +20%
- Managing wide range of products – more than 50K of SKUs
- 1+ new product line annually
- H-POINT. Franchising project of 45+ active workshops, +10 each year
- Publishing H-News magazine: industry magazine containing hydraulics related technical information
- Researching and promoting new products

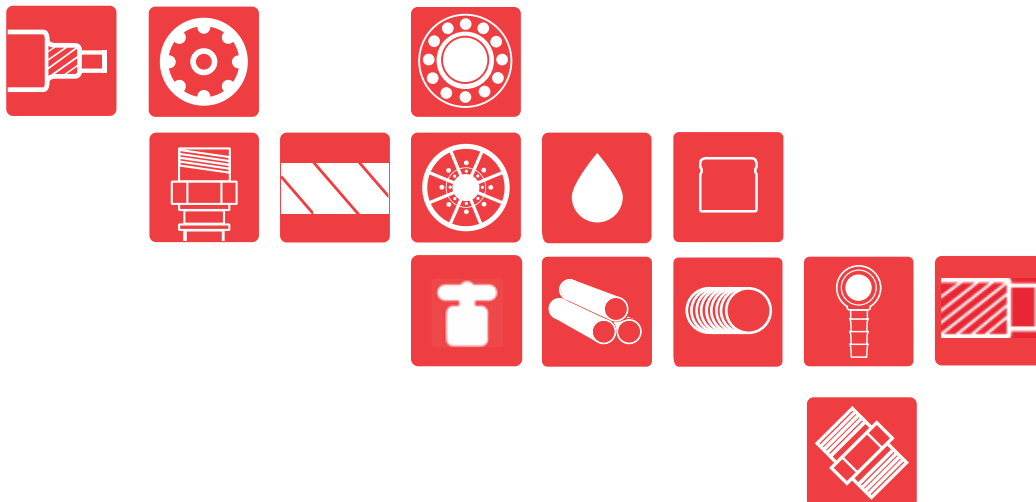


OUR BUSINESS DIVISIONS

- Hydravia – key customers and overall sales activities division
- UHC Group – managing and purchasing division
- Hydrat – new business development and state procurement division
- H-POINT – managing company for retail chain

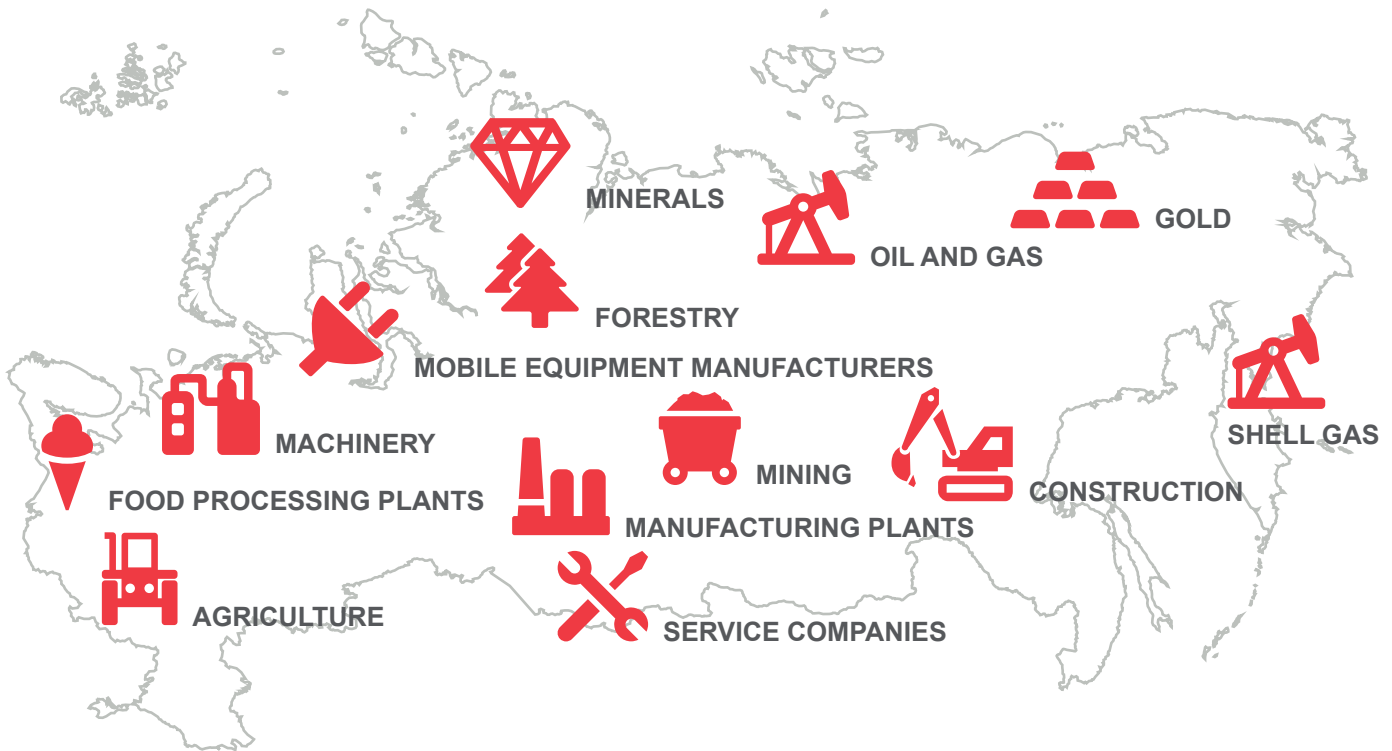


WHAT WE SELL





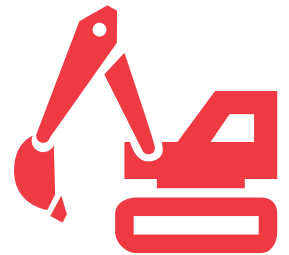
WHERE WE SELL TO





OUR BRANDS

PROFESSIONAL



STANDARD



VERSO

- Equipment for hydraulic hoses and tubes
- Hydraulic hoses, tubes
- Safe spirals



BASIC



POWERMASTER

- Equipment for hydraulic hoses and tubes
- Hydraulic hoses
- Fittings and ferrules

TRAKTOR

- Hydraulic hoses



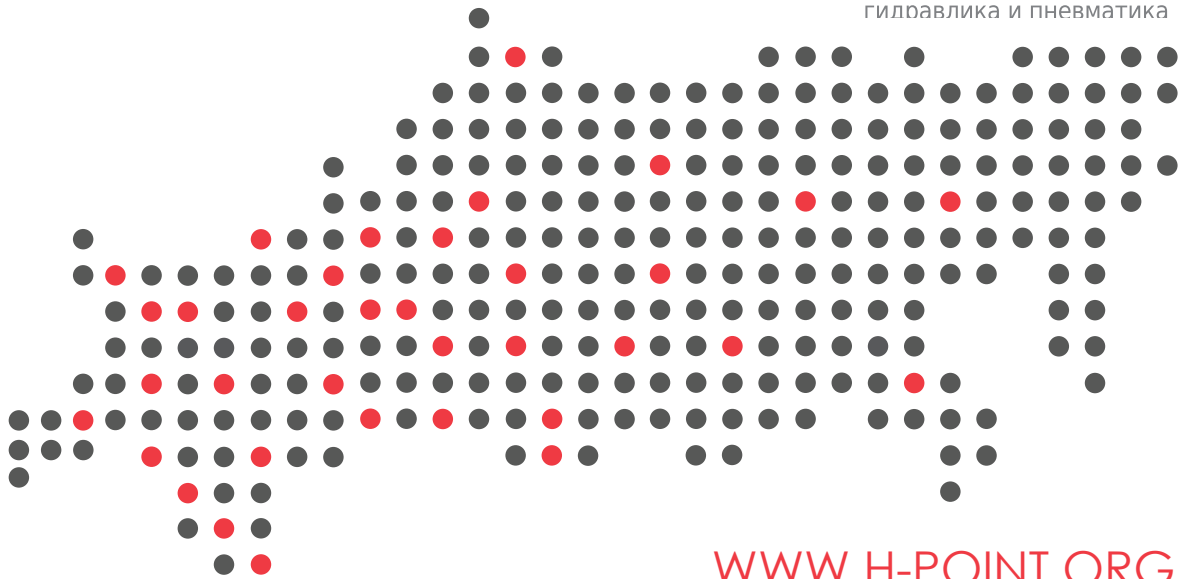


RETAIL FRANCHISE

- Founded in 2010
- 45+ active workshops
- Annual Turnover € 1+ mln



гидравлика и пневматика



WWW.H-POINT.ORG



WHAT WE OFFER

- The potential of the developing Russian market
- Ready-to-use business development plan
- The biggest warehouse in CIS
- Constantly growing purchasing volumes
- Team of well trained sales professionals
- Marketing and sales support: promotion at the largest Russian trade shows and fairs
- Informative web resource: www.hydravia.ru
- Own retail chain: H-POINT franchising network
- BRAND OF THE YEAR award presented to the best performing brand of the past year with € 50 000 investment into the brand

OUR WAREHOUSE

WE WORK, WE BUILD, WE DEVELOP...

2005



2008



2009



2012

2010



2011



2013



2014



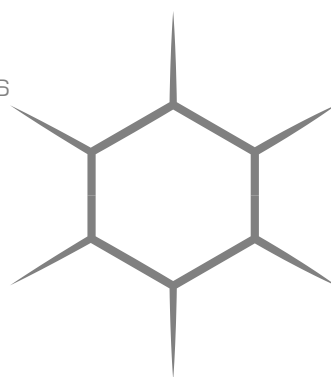
2015



TO BE CONTINUED...
WWW.HYDRAVIA.COM

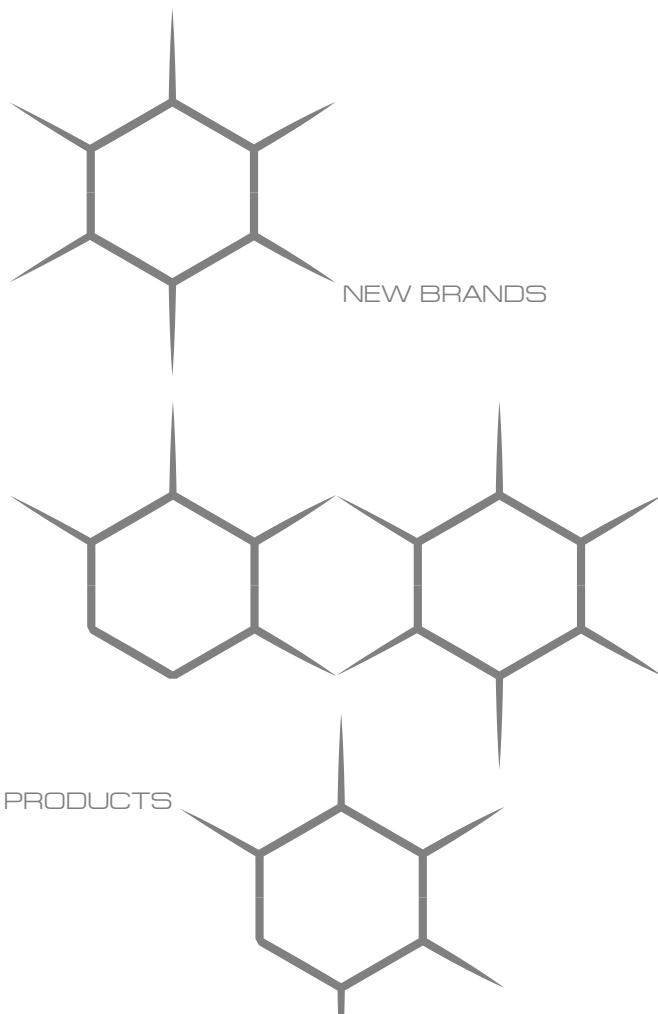
WE OFFER QUALITY AS OUR PHILOSOPHY

NEW SOLUTIONS



NEW COMPANIES

NEW BRANDS



NEW PRODUCTS

www.hydravia.com

197341,
Russian Federation,
Saint Petersburg,
Kolomyazhsky pr. 27 lit. A
e-mail: info@hydravia.com